

CORE REALTY ADVISORS

Creating Outstanding Real Estate Experiences



Our February Happy Hour was at
STIR in North Hills, Raleigh, NC
hosted by Tim Reilly from American Home Shield.
Need a home warranty? Tim.Reilly@ahs.com

TWO TRUTHS AND A LIE!

The **first 2 people** to submit the correct answer get a Starbucks card!

1. There was a missing key to a property months ago. There were back and forth discussions of who had it, where it was etc. It never turned up. This past month is showed up in the back pocket of a pair of jeans. Oops.
2. One closing took two days to actually close because the lawyers kept arguing how to handle escrow for items left to come in after closing.
3. One of our clients invited both sides of their family to see their home the first night they closed. It was all a set up for a sweet epic marriage proposal. She said yes!

*Client
Event!*

March 19
Join us at the movies

*Things
To Do*

March 12th
Green River Run
White Water Center
Charlotte, NC

March 12th
Beer Bourbon and BBQ
Wilmington, NC

March 25-27
**Outer Banks Taste of
the Beach**

March 27th
Bull City Food and Beer
DPAC, Durham, NC

Monthly Stats

Core Stats for February 2022

10 Closings

Closed 5 Listings / 5 Buyers

\$4.29 M Volume

2021 Year in Review

166 Transactions

\$67M Volume

\$405,000 average sales price

Top 3 Agents in February Volume

Chip Barker

Carrie Schlegel

Judy Hart

Home Maintenance Tip

Need to hide something valuable in plain sight? Clean and dry out an old mayonnaise jar. Spray the inside white and store that money/valuables in the pantry!

Hot Topics: Goals - Know Where You Are Going

It's March and we are well past the point where most people have forgotten they even set goals for 2022. If you remember, you're one of the few, and you may be struggling at this point.

Someone once said goals are like road maps; they provide the direction you need to reach your destination, the motivation to sustain you on your journey, and a way to measure your progress along the way. The best way to get results is to plan for the future, but live one day at a time. We at Core believe that.

In December and January every year, we work on our goals together to figure out what we plan to achieve in our personal and professional lives. Our goal is always to help our clients successfully navigate the sometimes tricky process of a real estate transaction and make it as smooth as possible. But of course, we all have personal goals in other areas of our lives that we want to achieve as well.

For 2022, our goal as a company is to help 200 clients. Above and beyond that, our goal is to make sure our clients have an outstanding experience working with us, and know that we have their backs, have crossed every "T" and dotted every "I," and that they got the best service in the industry. The processes and support we have in place help assure our clients of that.

We help each other with those goals by being available to each other to lend a hand so our clients have the best service even when we are out of town or indisposed. We have accountability partners to celebrate our achievements in all areas of life.

What were your goals for 2022? Do you need an accountability partner? Reach out to your favorite agent and let them know - sure we are here for you as a trusted real estate advisor, but we also want to celebrate the other successes in your life as you reach and even exceed your goals!

We appreciate your trust in us that allows us to continue to make a difference. Contact your Core Advisor directly or reach out to us at info@yourcoreadvisor.com for more information about the market or help listing or finding your next home!